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These all wool suits fit well, hold their shape and wear well. If you don't know how much better our \$15.00 suit is than that you buy elsewhere just try to match it in value and we guarantee it.

John White Store
Specialists in Men's Wear
205-207 S. Palafox.
Phone 225.

DEVIL'S ISLAND ENDURANCE GIN
A WHOLESOME AND PLEASANT DRINK
"Sick or well it will tell."
AT ALL SALOONS AND DRUG STORES
DREYFUSS, WEIL & CO.
Sole Controllers for U.S.A.
PADUCAH, KY.

SMOKE A GOOD ONE
FRANCES
PENSACOLA CHAS. W. H. HARRIS, MOBILE, ALA.

We've the FALL HAT Any Man Wants Who Wants a Good Hat

Some men buy hats for quality, others for style. Here you must only secure your style—we look out for quality and it's never wrong. Our \$3.50 Steison, soft or derby, is known the town over as the best there is in the hat line. They give you more for your money than any other hat at the same price. Our \$1.50 and \$2.00 Derbys embrace all the recognized new shapes. Many new shapes as well in soft hats, 50c to \$2.00.

H. O. ANSON
CASH CLOTHIER
Phone 297
Cor. Main and Palafox Sts.

WEEKLY REVIEW OF SOUTHERN INDUSTRIES

New Corporations Formed in Dixie Land During the Week Just Passed.

Chattanooga, Tenn., Dec. 1.—The accompanying list, compiled by the Tradesman, gives an idea of the new industries established in the southern states during the week ending November 29. The list includes only the most important among the new industries reported and verified. Some heavy capitalization is evidenced by the advent of two new mining companies in Oklahoma on a basis of \$2,000,000 and \$1,500,000, respectively, and a fire screen factory in the same state with \$1,000,000 capital; a car works in West Virginia capitalized at \$1,000,000; a land company and a construction company in Missouri, each with \$500,000 invested; a naval stores company in Louisiana, with \$1,000,000 stock, and numerous and varied concerns in each of the southern states with evidences of strong financial backing. A number of new cotton gins, mills, etc., are reported this week from the cotton states, and there is also a notable increase in electrical development and the organization of new telephone companies. The week's record is an evidence of most vigorous industrial campaign throughout the whole south. The Tradesman's list for the week is as follows:

Alabama.
Sheffield—\$50,000 brewery and ice factory.
Birmingham—\$10,000 mining company; two furnaces (projected) cost over \$1,000,000.
Mobile—\$30,000 hardware company.
Calera—Cotton gin; grist mill.
Arkansas.
Texarkana—\$50,000 building and loan company.
Hartford—Coal company.
Dryden—\$50,000 lumber company.
Huttig—\$100,000 lumber company.
Mansfield—\$25,000 lumber company.
Bringley—\$50,000 hardware and grocery company.
Lonoke—\$50,000 rice mill.
Mountain View—Telephone exchange.
Little Rock—\$10,000 lumber company; \$50,000 rice company.
Payetteville—\$200,000 mining company.
Florida.
Anderson—Ice factory; lumber mill.
West Palm Beach—\$10,000 concrete company.
Georgia.
Savannah—Can factory.
Marietta—Canning factory.
Rome—Planing mill.
Columbus—\$10,000 crate factory.
Chickamauga—Roller flouring mill.
Mansfield—Fertilizer factory.
Fort Gaines—Brick works.
Indian Territory.
Tulsa—\$200,000 brick works.
South McAlester—\$100,000 investment company.
Carrizo—Veneering mill.
Sulphur—Ice factory.
Muscookee—\$35,000 refinery.
Kentucky.
Smithland—\$8,000 canning factory.
Hazard—Electric light plant.
Corbinville—\$15,000 telephone company.
Gulmore—Telephone company.
Sergeant—Telephone company.
Gay's Creek—\$30,000 lumber company.
Paintsville—\$50,000 coal company.
Middlesboro—Coal and coke company.
Louisiana.
Baton Rouge—Land company.
Lake Charles—\$50,000 lumber company.
New Orleans.
New Orleans—\$1,000,000 naval stores company; \$10,000 vinegar and pickle factory.
Mississippi.
Shelby—\$25,000 water works and sewerage system.
Missouri.
St. Louis—\$10,000 brass foundry; contracting company; \$500,000 land company; \$50,000 investment company; \$50,000 automobile company; \$25,000 investment company.
Richmond—\$10,000 lumber and land company.
Kansas City—\$500,000 construction company.
Annona—Foundry and machine shops.
Webb City—Mining company; stamp mill.
Oronogo—Concentrating plant.
Cartersville—\$200,000 foundry and machine shops.
Joplin—100-ton concentrating plant.
North Carolina.
Greensboro—\$15,000 marble and granite company.
Wadesboro—\$50,000 warehouse company.
Town Creek—Saw mill.
Waynesville—\$60,000 lumber company (near).
Cartersville—Telegraph company.
Tryon—Paper box factory.
Wilmington—\$50,000 box shuck factory.
Salisbury—\$75,000 novelty works.
Charlotte—\$125,000 hardware company.
Youngsville—\$15,000 supply company.
Statesville—\$25,000 stone company.
Charlotte—\$50,000 cotton and woolen mills.
Lincolnton—\$250,000 cotton and woolen mills.
Oklahoma.
Thomas—\$25,000 development company.
Shawnee—\$250,000 gas light company.
Guthrie—\$200,000 grain car equipment company; \$50,000 manufacturing

THE M. & O. CLOTHING STORE.

SPECIAL BARGAINS

Saturday and Monday

25 Black Double Breasted Cheviot Suits for Men and Young Men \$5.98
50 Black and Fancy Worsted and Cheviot Suits, good values at \$12.50, for this Special Sale \$10.95
100 Pairs Men's Pants, extra good value at \$3.00 and \$3.50 this Special Sale \$2.00

See Our Overcoats.

THE M. & O. CLOTHING STORE,
323 S. Palafox.

ESCAMBIA OYSTER DEPOT

Phone 1210. Best Escambia Oysters. Free delivery to any part of the city. C. Tabarras, Prop., corner Baylen and Intendencia Sts.

company; \$1,000,000 wire screen company.
Oklahoma City—\$50,000 brick works; \$100,000 coal company; \$30,000 cotton gin; \$150,000 quarrying company.
Lawton—\$2,000,000 mining company; \$1,500,000 mining company.
Anadarko—\$30,000 telephone system.
Geronimo—\$25,000 telephone system.
South Carolina.
Columbia—\$50,000 land company.
Chester—\$10,000 overall factory.
Sumter—\$25,000 iron working plant.
Marion—Lumber mill.
Cold Point—\$30,000 granite quarries.
Tennessee.
Memphis—\$10,000 laundry.
Dickson—\$15,000 mill and grain company.
Clinton—\$20,000 knitting mills.
Portland—\$20,000 warehouse company.
Knoxville—\$50,000 furniture factory.
Elizabethton—Spool and shuttle factory.
Springfield—Telephone company.
Texas.
Colorado—\$15,000 ice factory.
Waco—\$5,000 medicine factory.
Fort Worth—Forty-ton ice factory; \$30,000 ice and fuel company; cotton mill.
Mexico—Machine shops.
Newark—\$5,000 cotton gin.
San Antonio—\$100,000 railway equipment company.
Dallas—\$10,000 planing mill company; brick works; \$100,000 oil company.
Baird—Cotton gin.
Italy—\$15,000 loan and commission company.
Virginia.
Pound—\$10,000 woodworking plant.
Shenandoah—Water works; electric light plant.
Drewryville—\$5,000 telephone company.
Richmond—Implement company.
Lynchburg—\$300,000 bridge construction company.
Alexandria—\$100,000 pyrites company.
Norfolk—\$50,000 sewing machine factory.
West Virginia.
Inwood—Telephone system.
Wheeling—Machine shops.
Parkersburg—Coal and coke company.
Huntington—\$1,000,000 car works.
Charleston—\$800,000 distillery.
Morgantown—Glass works.
Branchland—Coal mines.
Fairmont—\$100,000 lumber company.
Spencer—\$25,000 oil and gas company.
Mable—\$75,000 lumber company.

TERSELY TOLD BUSINESS LOCALS.
Henrich & Carpenter will furnish estimates on building and painting and give personal attention to work. 932 E. Strong, and 824 East LaRue streets.

McKusie Oertling & Co., wholesale and retail ship chandlers and grocers, the only first-class house of the kind in Pensacola. Fair prices to all.

Why use inferior paper, when you can buy Kelo Bond, French Dimity, Kara Linen, or Crane's Bond at C. V. Thompson's, 30 S. Palafox.
If your grocer does not satisfy try E. B. Hoffman & Son. They guarantee satisfaction. Ring Phone 825, or call on us at 57 E. Gregory St., cor Tarragona St.
PAINTING and Paper Hanging a specialty. All work first-class at reasonable prices. Phone 908. C. L. Robinson, 14 West Wright Street.

SHIPPING NEWS

Arrived.
Emelia, Aust ss, Hreglich, Philadelphia to Gulf Transit Co.
Carrie Winslow, Am bk, 825, Santos Brazil to J. A. Merritt & Co.

VESSELS IN PORT.
Steamships.
Beta, Dutch ss, Rykerboen, 1260, Hartlepool to W. S. Keyser & Co.
Carolina, Aust ss, Bartulich, 3070, Philadelphia to Gulf Transit Co.
Cherstone, Br ss, Dwyer, 1839, Rio Janeiro to Gulf Transit Co.
Conway, Br ss, Lynas, Rosario to J. A. Merritt & Co.
Elmira, Br ss, Connell, 2218, Gulf port to S. P. Shutter & Co.
Thorndale, Br ss, Rutter, 1854, Rio Janeiro to Gulf Transit Co.
Tugela, Br ss, Lacock, 2148, Vera Cruz to H. Baars & Co.
Twilight, Br ss, Low, 1994, West Hartlepool to H. Baars & Co.
Vancouver, Br ss, McDougall, 2860, Glasgow to H. Baars & Co.

Ships.
Avon, Ital ship, Avegno, 1601, Genoa to Rosasco Bros.
Canada, Br ship, Munro, New York to order.
Charles Dickens, Nor ship, Olsen, 1305, Rio Janeiro to A. Zellus.
Hildegard, Ger ship, Stratman, 1610, Bremen to master.
RUBY, Nor ship, Erikson, 1333, London to Southern States Lumber Co.

Barks.
Armenia, Nor bk, Nielson, 1163, Treen to McKenzie Oertling & Co.
Bonheur, Nor bk, Anderson, 1858, Fleetwood to Southern States Lumber Co.
Hjordis, Nor bk, Fredericksen, 965, Antwerp to McKenzie Oertling & Co.
Luis, Uruguay bark, Lopez, 730, Havana to Fr. J. Schreyer.
Luigini, Ital bk, Figari, 1085, Savena to order.
Maranda, Nor bk, Ellingsen, 1832, Sunderland to order.
Margrette, Nor bk, Larson, 1103, Antwerp to A. Zellus.
McKinley, Nor bk, Petersen, 965, Antwerp to Fr. J. Schreyer.
Nor bk, E. J. Spicer, Capt. Patterson, Laguna, Keyser & Co., 1268, Nor bk, Mocco, 1052, Ellifren, from Liverpool to Alex Zellus.
Paolino, Ital bk, Lairaga, 1286, Rotterdam to Rosasco Bros.
Providenza, Ital bk, Olcese, 1155, Genoa to master.
Pruno, Ital bk, Gibelli, 1212, Antwerp to order.
Rosa, Ital bk, Serra, 616, Tralee to order.
Smeroe, Nor bk, Olsen, 941, Porsgrund to A. Zellus.
Werner, Nor bk, Tonnerson, 840, Rotterdam.
Wildwood, Nor bk, DeBonfield, 1632, Wilmington to Southern States Lumber Co.

Barkentines.
Alfa, Danish Ekt, 271, Rasmussen, Ceara, Brazil.
Schooners.
Doris, Am sch, Wilkie, 310 Havana to John A. Merritt & Co.
C. W. Mills, Am sch, Mallman, 318, Havana to J. A. Merritt & Co.
Elma, Br sch, Heneberg, 299 H.

A GENTLEMAN'S TASTE IS BEST SUITED WITH A CERTIFIED CHECK 5c CIGAR.
All the qualities of flavor, aroma, color and good material is embodied in it.

A. Greenhut & Co.,
DISTRIBUTORS,
PENSACOLA, FLORIDA.

Feed Is More Than Breed

THE right feed will convert the poorest scrub into a paying animal. Add **Sucrose Dairy Feed** to the present ration. Note the immediate gain in milk and the improved appearance of the cow. The extra milk more than pays for the feed, while the evidence of better health indicates the complete assimilation of **Sucrose Dairy Feed** and a greater utilization of the roughage. It's the business end of the ration. A trial will convince.

SOLD ONLY BY F. S. Mellen & Co.

TURPENTINE STILL. McMillan Bros. Co. Manufacturers, MOBILE, ALABAMA.

MARKETS

Naval Stores.
Savannah, Ga., Dec. 1.—The naval stores market closed today as follows:
WW.....5 25
WG.....5 00
N.....4 75
M.....4 37½
K.....3 87½
H.....3 00
G.....2 92½
F.....2 82½
E.....2 75
D.....2 70
C.....2 67½
Sultrits Turpentine, 61 to 62 cents.

Pensacola Cotton Market.
The following Pensacola cotton quotations are reported for The Journal daily by C. Gunter Elmore, F. O. B. cotton broker, Pensacola, Fla.:
Good Middling.....11
Strict Middling.....10½
Middling.....10
Strict Low Middling.....10½
Stains add 1/2 to 1 cent lower.

AUSLEY & CO.'S REPORTS
Liverpool Cotton Market.
Close
Jan.-Feb.....6.08
Feb.-Mar.....6.10
Mar.-April.....6.13
April-May.....6.15
May-June.....6.18
June-July.....6.19
July-August.....6.20
August-September.....6.24
September-October.....6.24
October-November.....6.24
November-December.....6.24
December-January.....6.01

New York Cotton Market.
Open High Low Close
Jan.....11.34 11.35 11.34 11.25
Feb.....11.35 11.36 11.35 11.49
Mar.....11.57 11.60 11.48 11.49
Apr.....11.74 11.74 11.61 11.63
May.....11.74 11.74 11.61 11.63
June.....11.73 11.77 11.68 11.69
July.....11.73 11.77 11.68 11.69
Aug.....11.73 11.77 11.68 11.69
Sept.....11.73 11.77 11.68 11.69
Oct.....11.73 11.77 11.68 11.69
Nov.....11.73 11.77 11.68 11.69
Dec.....11.73 11.77 11.68 11.69
Liverpool Spots, 6.16.
New York Spots, 11.65.

Chicago Grain Market.
Wheat.
May.....84½ 84½ 84½ 84½
July.....84½ 84½ 84½ 84½
Corn.
May.....44½ 44½ 44½ 44½
July.....44½ 44½ 44½ 44½

New York Stock Market.
Southern Pacific.....104½ 104½ 104½ 104½
Copper.....104½ 104½ 104½ 104½
A. S. R. I.....141 141 141 141
Atch.....87 87 87 87
A. B. T.....153½ 153½ 153½ 153½
B. & O.....112½ 112½ 112½ 112½
Erie.....47 47 47 47
C. P. I.....37½ 37½ 37½ 37½
U. S. S. preferred.....104½ 104½ 104½ 104½
B. S. preferred.....104½ 104½ 104½ 104½
L. & N.....104½ 104½ 104½ 104½
Lead.....79½ 79½ 79½ 79½
M. F. preferred.....100 100 100 100
Met.....119½ 119½ 119½ 119½
Can. Pac.....174½ 174½ 174½ 174½
N. Y. C.....150 150 150 150
P. O. C.....104½ 104½ 104½ 104½
P. D. C.....137 137 137 137
St. P.....177½ 177½ 177½ 177½
R. I.....23½ 23½ 23½ 23½
S. B.....84½ 84½ 84½ 84½
T. O. L.....123 123 123 123
Penn.....149½ 149½ 149½ 149½
U. P.....139½ 139½ 139½ 139½

Ausley & Co.'s Cotton Letter.
New York, Dec. 1.—From standpoint of cables local market had a steady opening, the decline of 4 to 7 being less than expected.
The market was fairly well supported for first hour, after which advice from Liverpool stating that Price's estimate of almost 11,000,000 bales for the season had a weakening influence and prices began to sag.
Estimates by members of the New Orleans Cotton Exchange, running from 9,250,000 to 10,000,000, had no effect whatever on market and the general tendency at present seems to be down with almost every one waiting on government estimate, which will be issued at 11 o'clock Monday, after which time we expect to see a much safer market to trade in, but up to that time we would not be surprised to see violent fluctuations and we advise well-margined accounts.
A dispatch from Fall River stated that C. D. Borden had absorbed all available supplies of regular print cloths up to first of year.
In sight, 455,000 against 512,168 last season.

LaGrippe and Pneumonia.
Pneumonia often follows la grippe but never follows the use of Foley's Honey and Tar. It cures la grippe coughs and prevents pneumonia and consumption. Ask for Foley's Honey and Tar and refuse any substitute offered. Mr. G. Vacher, of 157 Osgood St., Chicago, writes: "My wife had a severe case of la grippe three years ago, and it left her with a terrible cough. She tried a bottle of Foley's Honey and Tar and it gave immediate relief. A 50 cent bottle cured her cough entirely." Refuse substitutes. W. A. D'Alemberte, druggist and apothecary.

K. OF P.
A meeting of the Endowment Rank will take place next Monday, the 4th of December, the purpose of which is to elect officers and other business.
H. HORSLEY, Pres.
J. D. GOSS, Secretary.
28 Nov 67.

AUSLEY & COMPANY, COMMISSION BROKERS,

11 WEST INTENDENCIA STREET, PENSACOLA, FLA.
Private Wires N. Y., N. O., and Chicago.
COTTON, STOCKS, GRAIN, PROVISIONS and BONDS
Bought and Sold on Margin or for Investment.
References: First National and Peoples Banks. Phone 1173

An Equitable Policy Provides for the Emergencies of Life

As well as those of death. It also protects a man's business by providing for the unexpected.
Insurance, Fire, Life. **Knowles Bros.** Gen'l Agts Pensacola

The Union Central Life

has a lower death rate, lower expense rate, and higher interest rate than any company doing business in Florida. It should be easy for you to decide the rest.
B. S. Williams, General Agent.

IRON WORKS and Supply Co.

Manufacturers and Repairers of MACHINERY and BOILERS. FORGINGS, MILL and STEAMSHIP SUPPLIES. STEAMSHIP REPAIRS A SPECIALTY. Prompt attention given to all orders, day or night. Agents for James McKay & Co.'s celebrated Log and Timber Dogs, also Chains of all descriptions. PHIL WITTMAN, Mgr. P. O. Box 123. Office Phone 123. Residence Phone 1029.

TWO GREAT ADVANTAGES IN LIGHTING WITH GAS..

Are, first, the very bright and mellow light afforded, the light nearest approaching sunlight, and, second, the great element of safety. No lamps to turn over and explode, no hidden live wires to ignite dry wood or paper. If any leak in pipe there's no danger of fire and leak can immediately be detected by the odor. Light your store or home with gas.

PENSACOLA GAS CO.

27 East Garden Street. Phone 148.

CURIOSITY IS NOT ALWAYS A SIN

It will pay you to investigate our prices before buying your Hardware, Sash, Doors, Blinds or Lumber. We also handle Paints, Oils, Brick, Lime and Cement. We can save you money on everything.

Saunders Mill Company

Office: 29 East Garden Street. Phone 717. Factory: North Palafox Street. Phone 1130.

Order Your ICE, COAL and WOOD from the Consumers' Ice and Fuel Company.

Office—Corner Chase and Tarragona. Phone 259.



Drives Rats and Mice out of the house to die. We offer \$100 reward to anyone using

Stearns' Electric Rat and Roach Paste

who does not find it successful in killing off Rats, Mice, Cockroaches, Water Bugs, etc.

GUARANTEE Your money will be refunded if Stearns' Electric Rat and Roach Paste does not do all that is claimed for it.

Stearns' Electric Rat and Roach Paste is sure death to all vermin, the only guaranteed rat poison.
2 oz. box, 25c; Retail size (eight times the quantity) \$1.00. Sold everywhere or sent express prepaid on receipt of price.
STEARNS' ELECTRIC PASTE CO.
CHICAGO, ILL., U. S. A.